



## Courses List & Equivalencies

| Graduate Courses   | Undergraduate Equivalent | Prerequisites (Subject to Change )  |
|--|--------------------------|---|
| AC 611 - Financial Accounting Problems I   | AC 311                   | Not open to students who took AC 311. Pre-req: AC 115 & AC 215 (GR 524) or AC 201                                 |
| AC 612 - Financial Accounting Problems II  | AC 312                   | Not open to students who took AC 312. Pre-req: AC 311 (AC 611)  |
| AC 621 - Cost Accounting   | AC 310                   | Not open to students who took AC 310. Pre-req: AC 115 & AC 215 (GR 524)   |
| AC 701- Internship in Accounting   | AC 421                   |   |
| AC 713 - Advanced Topics in Financial Accounting   |                          | Pre-req or Co-req: AC 312 (AC 612)  |
| AC 714 - Business Reporting and Analysis   |                          | Pre-Req: AC 311 (AC 611)  |
| AC 720 - Cybersecurity for Accounting and Business   | AC 220                   | Not open to students who took AC 220. Pre-req: AC 115 & AC 215 (GR 524)   |
| AC 730 - Business Processes and Controls Assessment  | AC 340                   | Not open to students who took AC 340. Pre-req: None   |
| AC 731 - Advanced Accounting Information Systems: Modeling Effective<br>Accounting Systems | AC 440                   | Not open to students who took AC 440. Pre-req: AC 340 (AC 730)  |
| AC 741 - Financial Statement Auditing  | AC 470                   | Not open to students who took AC 470. Pre-req: AC 311 (AC 611) and AC 340 (AC 730)                                |
| AC 742 - Information Technology Auditing   | AC 475                   | Not open to students who took AC 475. Pre-req: AC 470 (AC 741) or AC 472 (AC 744)                                 |
| AC 744 - Internal Auditing   | AC 472                   | Not open to students who took AC 472. Pre-req: None   |
| AC 750 - Federal Income Taxation   |                          | Pre-req: None   |
| AC 753 - Tax Factors in Business Decisions   | AC 450                   | Not open to students who took AC 450. Pre-req: AC 350 (TX 601) or AC 750  |
| AC 754 - Accounting for Incomes Taxes  |                          | Pre-req: AC 311 (AC 611) and AC 750 for MSA students or TX 603 for MST students                                   |
| AC 770 - Data Analytics for Accountants  |                          |   |
| AC 771 - Governmental Accounting, Reporting and Auditing                                   | AC 331                   | Not open to students who took AC 331. Pre-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)                        |
| AC 772 - Principles of Fraud Investigation   | AC 332                   | Not open to students who took AC 332. Pre-req or Co-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)              |
| AC 773 - Fraud and Forensic Accounting   |                          | Pre-req: AC 115 & AC 215 (GR 524)   |
| AC 777 - Accounting Analytics in Practice  |                          | Pre-req: MA 346 (MA 705) or MA 252 (ST 625) or AC 770 or AC 799A. Recommended: CS 350 (CS 605) or AC 440 (AC 731) |
| AC 781 - International Dimensions of Accounting  | AC 381                   | Not open to students who took AC 381. Pre-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)                        |
| AC 793 - Professional Accounting Research and Policy                                       |                          | Pre-req: AC 115 & AC 215 (GR 524)   |
| AC 799 - Experimental Course in Accounting   |                          | Varies by topic   |
| CS 602 - Data-Driven Development with PythonData-Driven Development with Python            | CS 230                   | Not open to students who took CS 230. Pre-req: None   |
| CS 605 - Data Management and SQL for Analytics   | CS 350                   | Not open to students who took CS 350. Pre-req: None   |
| CS 607 - Cybersecurity   | CS 342                   | Not open to students who took CS 342. Pre-req: None   |
| CS 650 - Data Analytics Architectures with Big Data  |                          | Pre-req: CS 230 (CS 602) and CS 350 (CS 605)  |
| CS 653 - Generative AI for Business – Solutions and Strategies                             |                          | Pre-req: CS 230 (CS 602) or MA 346 (MA 705)   |
| CS 655 - Managing with Analytics   |                          | Not open to student who have completed IPM 652.   |
| CS 703 - Looking into the Future: Automation and Digital Technologies                      | -                        | Pre-req: None   |
| CS 725 - Information Security, Controls and Ethics   |                          | Not open to students who have completed IPM 723   |
| CS 733 - Artificial Intelligence Techniques and Applications                               |                          | Pre-req: CS 230 (CS 602)  |

| CS 740 - Network and Systems Security   |   | Pre-req: CS 607 and CS 610  |
|---|---|---|
| CS 741 - Enterprise Systems Planning and Configuration  |   | Not open to students who have completed IPM 740. Pre-req: CS 305 (GR 602) or AC 340 (AC 730)  |
| CS 753 - Business Intelligence Methods and Technologies   |   | Pre-req: CS 350 (CS 605)  |
| CS 795 - Special Topics Seminar   |   | Varies by topic   |
| CS 799 - Experimental Course in CS  |   | Varies by topic   |
| CS 801 - Information Technology Management and Policy   |   | Pre-req: None   |
| EC 611 - The Macroeconomics of Financial Markets  | EC 225/EC 441   | For students in the Economics-Finance major, they can take EC 611 instead of EC 225 & EC 441 and must add another EC elective in the major. If a student is in a major that does not require EC 441, they can take EC 611 in lieu of EC 225 and cannot take EC 441. Pre-req: EC 111 & EC 112 (GR 522) and FI 118 (GR 525) |
| EC 621 - Business and Economic Forecasting  | EC 282  | Not open to students who have completed EC 282. Pre-req: ST 113 (GR 521) and Pre- or Co-Req EC 111 & EC 112 (GR 522)  |
| EC 631 - Market Structure and Firm Strategy   | EC 374  | Not open to students who took EC 374. Pre-req: EC 111 & EC 112 (GR 522)   |
| EC 655 - The Economics of Globalization   | EC 311/EC 315/EC 321  | Not open to students who have completed EC 311, EC 315, AND EC 321. Pre-req: EC 111 & EC 112 (GR 522)   |
| EC 799 - Experimental Course in EC  |   | Varies by topic   |
| ETH 700 - Ethical Issues in Corporate Life  | PH 130 or PH 133  | Not open to students who have completed PH 130 or PH 133. Pre-req: None   |
| ETH 750 - Managing Ethics in Organizations  |   | Pre-req: None   |
| ETH 810 - Research in Business Ethics   |   | Pre-req: None   |
| FI 623 - Investments  | FI 306  | Not open to students who have completed FI 306. Pre-req: FI 305 (FI 625)  |
| FI 625 - Corporate Finance: Theory, Tools and Concepts  | FI 305  | Not open to students who have completed FI 305. Pre-req: FI 118   |
| FI 627 - Corporate Finance: Applications and Adv Topics   | FI 307  | Not open to students who have completed FI 307. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 631 - Financial Modeling   | FI 347  | Not open to students who have completed FI 347. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 635 - Fixed Income Valuation and Strategies  | FI 331  | Not open to students who have completed FI 331. Pre-req: FI 306 (FI 623)  |
| FI 640 - Equity Valuation   | FI 315  | Not open to students who have completed FI 315. Pre-req: FI 306 (FI 623)  |
| FI 645 - Derivatives  | FI 335  | Not open to students who have completed FI 335. Pre-req: FI 306 (FI 623)  |
| FI 650 - Quantitative Investment Management   | FI 312  | Not open to students who have completed FI 312. Pre-req: FI 306 (FI 623)  |
| FI 685 - Financial Strategy   |   | Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 730 - Management of Financial Institutions   | FI 325  | Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 735 - Mergers and Acquisitions   | FI 372  | Not open to students who have completed FI 372. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 751 - International Financial Management   | FI 351  | Not open to students who have completed FI 351. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 760 - Financial Planning Fundamentals  | FI 360  | Not open to students who have completed FI 360. Pre-req or Co-req: FI 306 (FI 623)  |
| FI 761 - Insurance, Retirement and Estate Planning  | FI 361  | Not open to students who have completed FI 361. Pre-req: FI 360 (FI 760)  |
| FI 762 - Comprehensive Financial Plan Development   | FI 362  | Not open to students who have completed FI 362. Pre-req: FI 361 (FI 671)  |
| FI 774 - Computational Finance  |   | Pre-req: MA 131 & MA 139 (GR 526) and FI 306 (FI 623)   |
| FI 787 - Large Investments and International Project Finance  | FI 352  | Not open to students who have completed FI 352. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)  |
| FI 799 - Experimental Course in FI  |   | Varies by topic   |
| FT 770 - Investment Applications of Natural Language Processing   | FT 370  | Not open to students who have completed FT 370. Pre-req: CS 230 (CS 602) and FI 306 (FI 623)  |
| GR at the 500-level courses: GR 521 Managerial Statistics GR 522 Economic Environment of the Firm GR 523 Marketing Management GR 524 Accounting for Decision-Making GR 525 Fin Statement Analysis for Decision-Making | GR 521 (ST 113 OR MA 214) GR 522 (EC 111 & 112 OR EC 224 & 225) GR 523 (MK 250) GR 524 (AC 115 & 215) GR 525 (FI 118) | These foundation waivers are not available to Advanced Standing students, given they have successfully completed the undergraduate equivalents, unless otherwise approved by their Program Directors.   |
| GR 526 - Calculus   | MA 139  | (Please note: MA 139 or GR 526 is a prerequisite for FI 774)  |
| GR 601 - Strategic Information Technology Alignment   |   | One of the MBA Core Courses. ASB students with an Arts and Sciences major should take GR 601.   |

| Micro   Descriptions of the Value Chain   Descriptions of the Value Chai     | GR 602 - Business Process Management                         | CS 305 | One of the MBA Core Courses. ASB students with a business major should take GR 602 in lieu of CS 305. ASB students with an Arts and Sciences major should take GR 602 as an unrestricted elective. Pre-req: ST 113 (GR 521), EC 111 & EC 112 (GR 522), MK 250 (GR 523), AC 115 &      |
|--|--|--------|---|
| One of the MAN Core Courses, A39 sections with its absoration live of MB 200. (As selection with an Artis ASS or analysis bound state of RB 60 in lease of the ASS or as becomes employ as a policy and the ASS of RB 60 in lease of the ASS or as becomes employ as a policy and the ASS of RB 60 in lease of the ASS of the ASS of RB 60 in lease of the ASS of the ASS of RB 60 in lease of RB 60 in lease of the ASS of RB 60 in lease of RB 60 in lease of the ASS of RB 60 in lease of the ASS of RB 60 in lease of the ASS of RB 60 in lease o     | GR 603 - Leading Responsibly                                 | MG 241 |   |
| 68.66   1.0 Septime from the Value Chane   1.4 100   Cene of the MAR Carc Courses. Per reg. You   Feet Mark Carc Courses. Per reg. Y     |  |        | One of the MBA Core Courses. ASB students with a business major should take GR 604 in lieu of MG 300. ASB students with an Arts & Science major should take GR 601 instead but can take GR 604 as a business elective. Pre-req: ST 113 (GR 521), EC 111 & EC 112 (GR 522), MK 250 (GR |
| Agriculture        | GR 606 - Designing for the Value Chain                       |        |   |
| Not open to students who have taken MX 785. Per-reg 1MC 200 (08 528), AC 115 & GR 215 (GR 524) & F1 18 (GR 525)   Advanced Standing Students are may permitted to take any 18F ginishate courses.   Advanced Standing Students were appreciated A2 710. Per-reg Note   Advanced Standing Students were appreciated A2 710. Per-reg Note   A2 715. International Business Law   | GR 645 - Law, Ethics and Social Responsibility               | LA 100 | One of the MBA Core Courses. Pre-req: None  |
| Advanced Standing students are not permitted to take any IT graduate courses.  A 701 - Bourless Law  LA 210 Not open to students who have completed 1A 200. Priceg None  LA 796 - Experimental Gausse in Law  LA 796 - Experimental Gausse in Law  LA 796 - Experimental Gausse in Law  Not open to students who have completed 1A 200. Priceg None  A 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness Decisions  NA 610 - Optimization and Similation for flusiness  NA 610 - Optimization of Capatiness (Capatiness of Capatiness of C   | GR 699 - Experimental Course                                 |        | Varies by topic   |
| A 713 - Human   LA 219   | GR 735 - Corporate Immersion                                 |        | Not open to students who have taken MK 735. Pre-req: MK 250 (GR 523), AC 115 & GB 215 (GR 524) & FI 118 (GR 525)  |
| LA 715 - Intermettoral Business Law LA 308 Not open to students who have completed LA 308. Pre-reg: None LA 799 - Experimental Course in Law AND 400 - Optimization and Similation for Business Decisions MA 202 - An open to students who have completed MA 222. Pre-reg: \$113 (68 521) MA 610 - Optimization and Similation for Business MA 705 - Deals Science MA 705 - Deals Science MA 706 - Deals Science MA 706 - Deals Science MA 706 - Deals Science MA 707 - Turbular Course in Maximum Andrew Completed MA 202. Pre-reg: \$113 (68 521) MA 707 - Introduction to Machine Kearning MA 705 - Deals Science MA 705 - Deals Science MA 706 - Deals Science MA 706 - Deals Science MA 707 - Deals Science MA 707 - Deals Allining MA 706 - Deals Mining MA 706 - Deals Mining MA 707 - Deals Mining MA 707 - Deals Mining MA 708 - Deals Mining MA 708 - Deals Mining MA 709 - Department for Business MA 709 - Department Course in MA MA 709 - Depart | HF Graduate Courses:   |        | Advanced Standing students are not permitted to take any HF graduate courses.   |
| A 799 - Experimental Course in Law MA 610 - Optimization and Ginuination for Business Decisions MA 611 - Time Series Analysis MA 705 - Design of Experiments for Business MA 706 - Design of Experiments for Business MA 707 - Introduction to Marchine Learning MA 708 - Design of Experiments for Business MA 708 - Design of Experiments for Business MA 708 - Design of Experiments for Business MA 709 - Introduction to Marchine Learning MA 709 - Design of Experiments for Business MA 709 - Design of Experiments for Business MA 709 - Introduction to Marchine Learning MA 709 - Business Analysis or Business MA 709 - Business Marchiness MA 709 - Business Analysis or Business MA 709 - Business Analysi   | LA 701 - Business Law  | LA 210 | Not open to students who have completed LA 210. Pre-req: None   |
| MA 610 - Optimization and Simulation for Business Decisions  MA 621 - Not open to students who have completed MA 223. Pre-reg; ST 113 (68 521)  MA 611 - Time Series Analysis  MA 616 - Not open to students who have completed MA 223. Pre-reg; MA 252 (57 625)  MA 705 - Data Science  MA 346 Not open to students who have based Ask Pre-reg; T 113 (68 521)  MA 705 - Data Science  MA 346 Not open to students who have based Ask Pre-reg; T 113 (68 521)  MA 705 - Data Science  MA 255 Not open to students who have completed MA 255. Pre-reg; MA 252 (57 625)  MA 705 - Introduction to Machine Learning  MA 705 - Data Science  MA 705 - Data Science MA 705 (70 February MA 250 (70 February MA 250 (70 February MA 250 MA 250 MA 260 MA 705)  Pre-reg; T 653 and MA 346 (MA 705)  Pre-reg; T 653 and MA 346 (MA 705)  MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Mathematical Science  MA 705 - Special Topics in Mathematical Science  MA 705 - Data Science MA 705 - Not open to Students who have completed MG 335. Pre-reg; None  MG 602 - Leading Effective Mork Torms  MG 603 - Not open to Students who have completed MG 337. Pre-reg; None  MG 604 - Managing Strategic Alliances  MG 605 - Leading Effective Mork Torms  MG 605 - Leading Effective Mo   | LA 715 - International Business Law                          | LA 308 | Not open to students who have completed LA 308. Pre-req: None   |
| MA 781 - Time Series Analysis  MA 786  | LA 799 - Experimental Course in Law                          |        | Varies by topic   |
| MA 705 - Data Science  MA 346  Not open to students who have MA 346. Pre-reg: ST 113 (GR S21)  MA 705 - Data Science  MA 705 - Data Science  MA 705 - Data Science  MA 705 - Introduction to Machine Learning  MA 707 - Introduction to Machine Learning  MA 708 - Pre-reg: ST 635  MA 708 - Special Topics in Mathematical Science  MA 709 - Reperimental Course in MA  MA 799 - Reperimental Course in MA  MA 790 - Reperimental Course    | MA 610 - Optimization and Simulation for Business Decisions  | MA 223 | Not open to students who have completed MA 223. Pre-req: ST 113 (GR 521)  |
| MA 706 - Design of Experiments for Business MA 255 MA 270 - Introduction to Machine Learning Pre-reg. \$7 635 and MA 346 (MA 705) Pre-reg. \$7 635 and MA 346 (MA 705) MA 730 - Data Mining MA 730 - Data Mining MA 735 - Special Topics in Mathematical Science Warles by topic ST 625 - Quantitative Analysis for Business MA 252 MA 252 - Warles by topic War | MA 611 - Time Series Analysis                                |        | Not open to students who have completed EC 621 (EC 282). Pre-req: MA 252 (ST 625)   |
| MA 707 - Introduction to Machine Learning MA 707 - Introduction to Machine Learning MA 707 - Data Mining MA 710 - Data Mining MA 755 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic MA 795 - Special Topics in Mathematical Science Varies by topic    | MA 705 - Data Science  | MA 346 | Not open to students who have MA 346. Pre-req: ST 113 (GR 521)  |
| MA 710 - Data Mining  MA 795 - Special Topics in Mathematical Science  MA 795 - Susiness Analytics Project Course  MA 796 - Experimental Course in MA  Yaries by topic  MA 797 - Experimental Course in MA  Yaries by topic  MA 798 - Experimental Course in MA  Yaries by topic  Not open to students who have completed MA 252. Pre-req: 57 113  ST 635 - Intermediate Statistical Modeling for Business  MA 252  Not open to students who have completed MA 252. Pre-req: F3 113  Tre-req: MA 252 (ST 625)  M6 600 - Entrepentral Thinking  M6 633 - Not open to students who have completed MG 335. Pre-req: None  M6 630 - Emotionally intelligent Leadership  M6 633 - Not open to students who have completed MG 242. Pre-req: None  M6 635 - Negotiating  M6 635 - Negotiating  M6 636 - Managing Strategic Alliances  M6 637 - None  M6 646 - Leading Enthology-Based Organizations  M6 646 - Leading Effectively in Global Business Environments  M6 645 - Leading Effectively in Global Business Environments  M6 637 - No open to students who have completed MG 332. Pre-req: None  M6 645 - Leading Effectively in Global Business Environments  M6 638 - Organization  M6 639 - No open to students who have completed MG 337. Pre-req: None  M6 646 - Leading Technology-Based Organizations  M6 647 - Leading Effectively in Global Business Environments  M6 639 - No open to students who have completed MG 332. Pre-req: None  M6 649 - Leading Service Innovation  M7 - Pre-req: None  M7 - Pre-req: None  M8 649 - Leading Service Innovation  M8 649 - Leading Se   | MA 706 - Design of Experiments for Business                  | MA 255 | Not open to students who have completed MA 255. Pre-req: MA 252 (ST 625)  |
| MA 755 - Special Topics in Mathematical Science  MA 795 - Business Analytis Project Course  MA 795 - Experimental Course in MA  MA 795 - Experimental Course in MA  MA 252 Not open to students who have completed MA 252. Pre-req: ST 113  ST 635 - Intermediate Statistical Modeling for Business  MA 632 Not open to students who have completed MG 335. Pre-req: None  MG 630 - Emotionally intelligent Leadership  MG 631 - Emotionally intelligent Leadership  MG 632 - Leading Effective Work Teams  MG 633 - Not open to students who have completed MG 342. Pre-req: None  MG 635 - Negotiating  MG 636 Not open to students who have completed MG 360. Pre-req: None  MG 635 - Negotiating  MG 636 Not open to students who have completed MG 360. Pre-req: None  MG 636 - Negotiating  MG 637 - Leading Effective Work Teams  MG 648 - Leading Change  MG 649 - Negotiating  MG 637 Not open to students who have completed MG 360. Pre-req: None  MG 649 - Leading Effective Work Teams  MG 649 - Leading Effective Work Teams  MG 649 - Leading Effective Work Teams  MG 640 - Not open to students who have completed MG 360. Pre-req: None  MG 640 - Not open to students who have completed MG 360. Pre-req: None  MG 641 - Leading Effective Work Teams  MG 642 - Leading Effective Work Teams  MG 643 - Not open to students who have completed MG 332. Pre-req: None  MG 644 - Leading Effective Work Teams  MG 645 - Leading Effective Work Teams  MG 646 - Management  MG 647 - Leading Effective Work Teams  MG 648 - Leading Technology-Based Organizations  MG 649 - Leading Technology-Based Organizations  MG 640 - Not open to students who have completed MG 343. Pre-req: None  MG 644 - Leading Technology Based Organizations  MG 645 - Leading Technology Based Organizations  MG 646 - Leading Technology Based Organizations  MG 647 - Leading Effective Work Teams  MG 648 - Leading Technology Based Organizations  MG 648 - Leading Technology Based Organizations  MG 649 - Leading Technology Based Organizations  MG 649 - Leading Technology Based Organizations  MG 649 - Leading Te   | MA 707 - Introduction to Machine Learning                    |        | Pre-req: ST 635 and MA 346 (MA 705)   |
| MA 795 - Business Analytics Project Course in MA  MA 795 - Experimental Course in MA  MA 795 - Experimental Course in MA  MA 795 - Experimental Course in MA  MA 252  Not open to students who have completed MA 252. Pre-req: ST 113  F6 35 - Intermediate Statistical Medieng for Business  M6 600 - Entrepreneurial Thinking  M6 335  Not open to students who have completed MG 335. Pre-req: None  M6 630 - Emotionally intelligent Leadership  M6 630 - Emotionally intelligent Leadership  M6 632 - Leading Effective Work Teams  M6 635 - Negotiating  M6 636 - Most open to students who have completed MG 242. Pre-req: None  M6 638 - Corporate Governance  M6 638 - Corporate Governance  M6 639 - Emotionally intelligent Leadership  M6 639 - Emotionally intelligent Leadership  M6 630 - Not open to students who have completed MG 360. Pre-req: None  M6 638 - Corporate Governance  M6 639 - Not open to students who have completed MG 360. Pre-req: None  M6 640 - Managing Strategic Alliances  M6 637 - Leading Change  M7 - Pre-req: None  M7 - Pre-req: None  M8 647 - Leading Effectively in Global Business Environments  M8 647 - Leading Effectively in Global Business Environments  M8 648 - Leading Effectively in Global Business Environments  M8 649 - Leading Effectively in Global Business Environments  M8 649 - Leading Effectively in Global Business Environments  M8 649 - Leading Effectively in Global Business Environments  M8 640 - Management  M8 641 - Management  M8 642 - Leading Effectively in Global Business Environments  M8 643 - Not open to students who have completed MG 316. Pre-req: None  M8 654 - Leading Effectively in Global Business Environments  M8 655 - Leading Effectively in Global Business Environments  M8 656 - Leading Effectively in Global Business Environments  M8 657 - Leading Effectively in Global Business Environments  M8 658 - Pre-req: None  M8 659 - Leading Effectively in Global Business Environments  M8 659 - Leading Effectively in Global Business Environments  M8 659 - Leading Effectively in Global Business Environ   | MA 710 - Data Mining   |        | Pre-req: ST 635   |
| MA 799 - Experimental Course in MA  Varies by topic  76 25 - Quantitative Analysis for Business  MA 252  Not open to students who have completed MA 252. Pre-req: ST 113  Fre-req: MA 252 (ST 625)  Fre-req: MA 252 (ST 625)  Not open to students who have completed MG 335. Pre-req: None  MG 600 - Entrepreneurial Thinking  MG 630 - Emotionally Intelligent Leadership  MG 632 - Leading Effective Work Teams  MG 632 - Leading Effective Work Teams  MG 633 - Negotiating  MG 630 - Not open to students who have completed MG 360. Pre-req: None  MG 633 - Negotiating  MG 636 - Corporate Governance  MG 637 - Not open to students who have completed MG 360. Pre-req: None  MG 638 - Corporate Governance  MG 639 - Leading Change  MG 630 - Not open to students who have completed MG 337. Pre-req: None  MG 640 - Managing Strategic Alliances  MG 631 - Pro-req: None  MG 645 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 631 - Project Management  MG 632 - Strategic Innovation  MG 633 - Not open to students who have completed MG 332. Pre-req: None  MG 653 - Strategic Innovation  MG 654 - Leading Service Innovation  MG 655 - Isaading Service Innovation  MG 656 - Not open to students who have completed MG 331. Pre-req: None  MG 656 - Leading Service Innovation  MG 657 - Leading Service Innovation  MG 657 - Not open to students who have completed MG 331. Pre-req: None  MG 657 - Not open to students who have completed MG 340. Pre-req: None  MG 657 - Not open to students who have completed MG 340. Pre-req: None  MG 657 - Leading Service Innovation  MG 658 - Not open to students who have completed MG 340. Pre-req: None  MG 657 - Leading Service Innovation  MG 658 - Not open to students who have completed MG 340. Pre-req: None  MG 657 - Leading Service Innovation  MG 658 - Leading Service Innovation  MG 659 - Leading Service Innovation  MG 650 - Not open to students who have completed MG 340. Pre-req: None  | MA 755 - Special Topics in Mathematical Science              |        | Varies by topic   |
| ST 625 - Quantitative Analysis for Business  MA 252  Not open to students who have completed MA 252. Pre-req: ST 113  Pre-req: MA 252 (ST 625)  MG 600 - Entrepreneurial Thinking  MG 335  Not open to students who have completed MG 335. Pre-req: None  MG 630 - Emotionally Intelligent Leadership  MG 6242  Not open to students who have completed MG 424. Pre-req: None  MG 632 - Leading Effective Work Teams  MG 635 - Negotiating  MG 360  Not open to students who have completed MG 360. Pre-req: None  MG 638 - Corporate Governance  MG 639 - Negotiating  MG 370  Not open to students who have completed MG 387. Pre-req: None  MG 640 - Managing Strategic Alliances  MG 640 - Managing Strategic Alliances  MG 641 - Leading Effective Wy in Global Business Environments  MG 642 - Leading Effectively in Global Business Environments  MG 643 - Leading Effectively in Global Business Environments  MG 643 - Leading Effectively in Global Business Environments  MG 644 - Leading Effectively in Global Business Environments  MG 645 - Leading Effectively in Global Business Environments  MG 646 - Leading Effectively in Global Business Environments  MG 647 - Leading Effectively in Global Business Environments  MG 648 - Leading Effectively in Global Business Environments  MG 649 - Leading Effectively in Global Business Environments  MG 640 - Leading Effectively in Global Business Environments  MG 641 - Leading Effectively in Global Business Environments  MG 643 - Leading Effectively in Global Business Environments  MG 644 - Leading Effectively in Global Business Environments  MG 655 - Leading Effective (Leading Effectively in Global Business Environments  MG 656 - Leading Effectively in Global Business Environments  MG 657 - Leading Environments  MG 658 - Leading Environments  MG 659 - Leading Environments  MG 650 - Leading Environments  MG 651 - Project Management Across Cultures  MG 652 - Leading Environments  MG 653 - Environments  MG 654 - Leading Environments  MG 655 - Leading Environments  MG 656 - Leading Environments  MG 657 - Leading    | MA 795 - Business Analytics Project Course                   |        | Varies by topic   |
| ST 635 - Intermediate Statistical Modeling for Business  Pre-req: MA 252 (ST 625)  MG 600 - Entrepreneurial Thinking  MG 335  Not open to students who have completed MG 335. Pre-req: None  MG 630 - Emotionally Intelligent Leadership  MG 632 - Leading Effective Work Teams  MG 635 - Negotiating  MG 636 - Not open to students who have completed MG 360. Pre-req: None  MG 637 - Negotiating  MG 638 - Negotiating  MG 360  Not open to students who have completed MG 360. Pre-req: None  MG 638 - Corporate Governance  MG 638 - Corporate Governance  MG 639 - Leading Strategic Alliances  MG 337  Not open to students who have completed MG 337. Pre-req: None  MG 645 - Leading Technology-Based Organizations  MG 646 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 631 - Not open to students who have completed MG 332. Pre-req: None  MG 653 - Project Management  MG 654 - Project Management  MG 655 - Project Management  MG 656 - Strategic Innovation  MG 657 - Leading Service Innovation  MG 657 - Leading For Quality  Pre-req: None  MG 657 - Leading In a Diverse Workplace  MG 6328  Not open to students who have completed MG 334. Pre-req: None  MG 657 - Leading In a Diverse Workplace  MG 6328  Not open to students who have completed MG 334. Pre-req: None  MG 658 - Leading for Quality  Pre-req: None  MG 657 - Leading In a Diverse Workplace  MG 228  Not open to students who have completed MG 334. Pre-req: None   | MA 799 - Experimental Course in MA                           |        | Varies by topic   |
| MG 600 - Entrepreneurial Thinking MG 335 Not open to students who have completed MG 335. Pre-req: None MG 630 - Emotionally Intelligent Leadership MG 242 Not open to students who have completed MG 242. Pre-req: None MG 632 - Leading Effective Work Teams MG 635 - Negotiating MG 360 Not open to students who have completed MG 360. Pre-req: None MG 636 - Negotiating MG 360 Not open to students who have completed MG 360. Pre-req: None MG 638 - Corporate Governance MG 640 - Managing Strategic Alliances MG 640 - Managing Strategic Alliances MG 645 - Leading Change Pre-req: None MG 646 - Leading Technology-Based Organizations MG 647 - Leading Effectively in Global Business Environments MG 653 - Project Management MG 654 - Project Management MG 655 - Strategic Innovation MG 655 - Leading Service Innovation MG 656 - Leading Service Innovation MG 656 - Leading Service Innovation MG 657 - Lead Process Improvement MG 657 - Leading in a Diverse Workplace MG 652 - Project MG 334 Not open to students who have completed MG 336 - Pre-req: None MG 657 - Leading in a Diverse Workplace MG 652 - Project MG 334 Not open to students who have completed MG 316 - Pre-req: None MG 657 - Leading in a Diverse Workplace MG 658 - Project MG 334 Not open to students who have completed MG 336 - Pre-req: None  | ST 625 - Quantitative Analysis for Business                  | MA 252 | Not open to students who have completed MA 252. Pre-req: ST 113   |
| MG 630 - Emotionally Intelligent Leadership MG 632 - Leading Effective Work Teams Pre-req: None MG 635 - Negotiating MG 360 Not open to students who have completed MG 360. Pre-req: None MG 638 - Corporate Governance MG 638 - Corporate Governance MG 637 MG 537 Not open to students who have completed MG 337. Pre-req: None MG 640 - Managing Strategic Alliances MG 643 - Leading Change Pre-req: None MG 644 - Leading Technology-Based Organizations MG 647 - Leading Effectively in Global Business Environments MG 647 - Leading Effectively in Global Business Environments MG 648 - Leading Strategic Alliance MG 651 - Project Management MG 652 - Strategic Innovation MG 653 - Vereq: None MG 654 - Leading Service Innovation MG 655 - Leading Service Innovation MG 656 - Vereq: None MG 657 - Lean Process Improvement MG 658 - Not open to students who have completed MG 316. Pre-req: None MG 657 - Lean Process Improvement MG 657 - Lean Process Improvement MG 657 - Leading in a Diverse Workplace MG 638 Not open to students who have completed MG 334. Pre-req: None MG 657 - Leading in a Diverse Workplace MG 638 Not open to students who have completed MG 334. Pre-req: None MG 657 - Leading in a Diverse Workplace MG 638 Not open to students who have completed MG 334. Pre-req: None  | ST 635 - Intermediate Statistical Modeling for Business      |        | Pre-req: MA 252 (ST 625)  |
| MG 632 - Leading Effective Work Teams  MG 635 - Negotiating  MG 360  Not open to students who have completed MG 360. Pre-req: None  MG 638 - Corporate Governance  MG 640 - Managing Strategic Alliances  MG 337  Not open to students who have completed MG 337. Pre-req: None  MG 645 - Leading Change  MG 646 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 638 - Negotiating  MG 639 - Leading Effectively in Global Business Environments  MG 631 - Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management  MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 653 - Leading Service Innovation  MG 654 - Leading For Quality  MG 655 - Leading For Quality  MG 656 - Leading For Quality  MG 657 - Lean Process Improvement  MG 657 - Lean Process Improvement  MG 657 - Lean Process Untures  MG 657 - Leading in a Diverse Workplace  MG 258  Not open to students who have completed MG 334. Pre-req: None  MG 657 - Leading in a Diverse Workplace  MG 258  Not open to students who have completed MG 334. Pre-req: None   | MG 600 - Entrepreneurial Thinking                            | MG 335 | Not open to students who have completed MG 335. Pre-req: None   |
| MG 635 - Negotiating MG 360 Not open to students who have completed MG 360. Pre-req: None  MG 638 - Corporate Governance Pre-req: None  MG 640 - Managing Strategic Alliances MG 337 Not open to students who have completed MG 337. Pre-req: None  MG 645 - Leading Change Pre-req: None  MG 646 - Leading Technology-Based Organizations Pre-req: None  MG 647 - Leading Effectively in Global Business Environments MG 332 Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management MG 343 Not open to students who have completed MG 343. Pre-req: None  MG 652 - Strategic Innovation Pre-req: None  MG 653 - Leading Service Innovation MG 316 Not open to students who have completed MG 316. Pre-req: None  MG 654 - Leading for Quality Pre-req: None  MG 657 - Lean Process Improvement Pre-req: None  MG 661 - Management Across Cultures MG 334 Not open to students who have completed MG 334. Pre-req: None  MG 670 - Leading in a Diverse Workplace MG 228 Not open to students who have completed MG 228. Pre-req: None  | MG 630 - Emotionally Intelligent Leadership                  | MG 242 | Not open to students who have completed MG 242. Pre-req: None   |
| MG 638 - Corporate Governance  MG 640 - Managing Strategic Alliances  MG 337  Not open to students who have completed MG 337. Pre-req: None  MG 645 - Leading Change  MG 646 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 632  Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management  MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 653 - Leading Service Innovation  MG 654 - Leading for Quality  MG 655 - Leading for Quality  MG 657 - Lean Process Improvement  MG 658 - MG 334  Not open to students who have completed MG 336. Pre-req: None  MG 659 - Leading for Quality  MG 659 - Leading for Quality  MG 659 - Lean Process Improvement  MG 650 - Leading In a Diverse Workplace  MG 670 - Leading in a Diverse Workplace  MG 6728  Not open to students who have completed MG 334. Pre-req: None  MG 6728  Not open to students who have completed MG 334. Pre-req: None   | MG 632 - Leading Effective Work Teams                        |        | Pre-req: None   |
| MG 640 - Managing Strategic Alliances  MG 337  Not open to students who have completed MG 337. Pre-req: None  MG 645 - Leading Change  MG 646 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 332  Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management  MG 343  Not open to students who have completed MG 343. Pre-req: None  MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 316  Not open to students who have completed MG 316. Pre-req: None  MG 654 - Leading for Quality  Pre-req: None  MG 657 - Lean Process Improvement  MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 334  Not open to students who have completed MG 334. Pre-req: None  MG 6670 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 337. Pre-req: None  MG 670 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 337. Pre-req: None   | MG 635 - Negotiating   | MG 360 | Not open to students who have completed MG 360. Pre-req: None   |
| MG 645 - Leading Change  MG 646 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 632  Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management  MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 654 - Leading for Quality  MG 657 - Lean Process Improvement  MG 657 - Lean Process Improvement  MG 651 - Management Across Cultures  MG 334  Not open to students who have completed MG 316. Pre-req: None  MG 657 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 334. Pre-req: None   | MG 638 - Corporate Governance                                |        | Pre-req: None   |
| MG 646 - Leading Technology-Based Organizations  MG 647 - Leading Effectively in Global Business Environments  MG 332  Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management  MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 653 - Leading Service Innovation  MG 654 - Leading for Quality  MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 670 - Leading in a Diverse Workplace  MG 672 - MG 334  Not open to students who have completed MG 316. Pre-req: None  MG 672 - Students who have completed MG 316. Pre-req: None  MG 673 - Leading for Quality  MG 674 - Leading for Quality  MG 675 - Lean Process Improvement  MG 676 - MG 334  Not open to students who have completed MG 334. Pre-req: None   | MG 640 - Managing Strategic Alliances                        | MG 337 | Not open to students who have completed MG 337. Pre-req: None   |
| MG 647 - Leading Effectively in Global Business Environments  MG 332  Not open to students who have completed MG 332. Pre-req: None  MG 651 - Project Management  MG 343  Not open to students who have completed MG 343. Pre-req: None  MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 316  Not open to students who have completed MG 316. Pre-req: None  MG 654 - Leading for Quality  Pre-req: None  MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 334  Not open to students who have completed MG 334. Pre-req: None  MG 670 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 228. Pre-req: None   | MG 645 - Leading Change                                      |        | Pre-req: None   |
| MG 651 - Project Management MG 343 Not open to students who have completed MG 343. Pre-req: None MG 652 - Strategic Innovation MG 653 - Leading Service Innovation MG 654 - Leading for Quality MG 655 - Lean Process Improvement MG 657 - Lean Process Improvement MG 661 - Management Across Cultures MG 670 - Leading in a Diverse Workplace MG 228 Not open to students who have completed MG 343. Pre-req: None MG 343 Not open to students who have completed MG 344. Pre-req: None  | MG 646 - Leading Technology-Based Organizations              |        | Pre-req: None   |
| MG 652 - Strategic Innovation  MG 653 - Leading Service Innovation  MG 654 - Leading For Quality  MG 655 - Leading for Quality  MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 670 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 316. Pre-req: None  MG 334  Not open to students who have completed MG 334. Pre-req: None  | MG 647 - Leading Effectively in Global Business Environments | MG 332 | Not open to students who have completed MG 332. Pre-req: None   |
| MG 653 - Leading Service Innovation MG 316 Not open to students who have completed MG 316. Pre-req: None MG 654 - Leading for Quality Pre-req: None MG 657 - Lean Process Improvement Pre-req: None MG 661 - Management Across Cultures MG 334 Not open to students who have completed MG 334. Pre-req: None MG 670 - Leading in a Diverse Workplace MG 228 Not open to students who have completed MG 228. Pre-req: None  | MG 651 - Project Management                                  | MG 343 | Not open to students who have completed MG 343. Pre-req: None   |
| MG 654 - Leading for Quality  MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 670 - Leading in a Diverse Workplace  MG 228  Pre-req: None  MG 228  Not open to students who have completed MG 334. Pre-req: None  MG 670 - Leading in a Diverse Workplace   | MG 652 - Strategic Innovation                                |        | Pre-req: None   |
| MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 334  Not open to students who have completed MG 334. Pre-req: None  MG 670 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 228. Pre-req: None  |  | MG 316 | Not open to students who have completed MG 316. Pre-req: None   |
| MG 657 - Lean Process Improvement  MG 661 - Management Across Cultures  MG 334  Not open to students who have completed MG 334. Pre-req: None  MG 670 - Leading in a Diverse Workplace  MG 228  Not open to students who have completed MG 228. Pre-req: None  | MG 654 - Leading for Quality                                 |        | Pre-req: None   |
| MG 661 - Management Across Cultures MG 334 Not open to students who have completed MG 334. Pre-req: None MG 670 - Leading in a Diverse Workplace MG 228 Not open to students who have completed MG 228. Pre-req: None  | MG 657 - Lean Process Improvement                            |        | Pre-reg: None   |
| MG 670 - Leading in a Diverse Workplace MG 228 Not open to students who have completed MG 228. Pre-req: None   | ·  | MG 334 |   |
|  |  |        |   |
| INIO 704 - INIANAGENIENI, CONSULING SKINS INIO 541 INIO 541 INIO 541 Pre-reg: NONE   | MG 704 - Management Consulting Skills                        | MG 341 | Not open to students who have completed MG 341. Pre-req: None   |
| MG 755 - Special Topics in Management  Varies by topic   |  |        |   |

| MG 799 - Experimental Course in MG                          |        | Varies by topic  |
|---|--------|--|
| MK 612 - Strategic Marketing                                |        | Pre-reg: MK 250 (GR 523)   |
| MK 711 - Marketing Research and Analysis                    | MK 322 | Not open to students who have completed MK 322. Pre-req: ST 113 (GR 521) and MK 250 (GR 523) |
| MK 712 - Consumer and Buyer Behavior                        | MK 321 | Not open to students who have completed MK 321. Pre-req: MK 250 (GR 523)                     |
| MK 713 - Marketing Promotion and Communication              | MK 332 | Not open to students who have completed MK 332. Pre-req: MK 250 (GR 523)                     |
| MK 715 - New Products: Planning, Developing and Marketing   | MK 330 | Not open to students who have completed MK 330. Pre-req: MK 250 (GR 523)                     |
| MK 716 - International Marketing                            | MK 367 | Not open to students who have completed MK 367. Pre-req: MK 250 (GR 523)                     |
| MK 718 - Marketing of Services                              |        | Pre-req: MK 250 (GR 523)   |
| MK 725 - E-Marketing  | MK 361 | Not open to students who have completed MK 361. Pre-req: MK 250 (GR 523)                     |
| MK 726 - Customer Data Analysis and Relationship Marketing  | MK 340 | Not open to students who have completed MK 340. Pre-req: MK 250 (GR 523)                     |
| MK 735 - Marketing Corporate Immersion                      |        | Pre-req: MK 250 (GR 523)   |
| MK 755 - Special Topics in Marketing                        |        | Varies by topic  |
| MK 758 - Enhancing Creativity                               |        | Pre-req: None  |
| MK 799 - Experimental Course in MK                          |        | Varies by topic  |
| TX 600 - Professional Tax Practice                          |        | Pre-req: None  |
| TX 601 - Federal Taxation of Income                         | AC 350 | Not open to students who have completed or are required to take AC 750.                      |
| TX 602 - Transactions                                       |        | Pre-req: None  |
| TX 603 - Corporations and Shareholders                      |        | Pre-req: None  |
| TX 604 - Multi-Jurisdictional Taxation                      |        | Pre-req: None  |
| TX 704 - Federal Taxation of Income from Trusts and Estates |        | Pre-req: None  |
| TX 707 - Pass-Through Entities and Closely Held Businesses  |        | Pre-req: None  |
| TX 711 - Mergers and Acquisitions                           |        | Pre-req: None  |
| TX 732 - Intellectual Properties                            |        | Pre-req: None  |
| TX 733 - Tax Aspects of Buying and Selling a Business       |        | Pre-req: None  |
| TX 741 - Tax Accounting Problems                            |        | Pre-req: None  |
| TX 755 - Special Topics Seminar in Taxation                 |        | Varies by topic  |
| TX 761 - State and Local Tax Practice                       |        | Pre-req: None  |
| TX 771 - International Tax Practice                         |        | Pre-req: None  |
| TX 781 - Internship in Tax Practice                         |        | Pre-req: None  |
| TX 781 - Internship in Tax Practice                         |        | Pre-req: None  |
| XD 620 - Managerial Communication                           |        | Pre-req: None  |
| XD 711 - Argumentation Strategies for Business              |        | Pre-req: None  |