



Courses List & Equivalencies

Last Updated: October 2025

Graduate Courses	Undergraduate Equivalent	Prerequisites (<i>Subject to Change</i>)
AC 611 - Financial Accounting Problems I	AC 311	Not open to students who took AC 311. Pre-req: AC 115 & AC 215 (GR 524) or AC 201
AC 612 - Financial Accounting Problems II	AC 312	Not open to students who took AC 312. Pre-req: AC 311 (AC 611)
AC 621 - Cost Accounting	AC 310	Not open to students who took AC 310. Pre-req: AC 115 & AC 215 (GR 524)
AC 701- Internship in Accounting	AC 421	
AC 713 - Advanced Topics in Financial Accounting		Pre-req or Co-req: AC 312 (AC 612)
AC 714 - Business Reporting and Analysis		Pre-Req: AC 311 (AC 611)
AC 720 - Cybersecurity for Accounting and Business	AC 220	Not open to students who took AC 220. Pre-req: AC 115 & AC 215 (GR 524)
AC 730 - Business Processes and Controls Assessment	AC 340	Not open to students who took AC 340. Pre-req: None
AC 731 - Advanced Accounting Information Systems: Modeling Effective Accounting Systems	AC 440	Not open to students who took AC 440. Pre-req: AC 340 (AC 730)
AC 741 - Financial Statement Auditing	AC 470	Not open to students who took AC 470. Pre-req: AC 311 (AC 611) and AC 340 (AC 730)
AC 742 - Information Technology Auditing	AC 475	Not open to students who took AC 475. Pre-req: AC 470 (AC 741) or AC 472 (AC 744)
AC 744 - Internal Auditing	AC 472	Not open to students who took AC 472. Pre-req: None
AC 750 - Federal Income Taxation		Pre-req: None
AC 753 - Tax Factors in Business Decisions	AC 450	Not open to students who took AC 450. Pre-req: AC 350 (TX 601) or AC 750
AC 754 - Accounting for Incomes Taxes		Pre-req: AC 311 (AC 611) and AC 750 for MSA students or TX 603 for MST students
AC 770 - Data Analytics for Accountants		
AC 771 - Governmental Accounting, Reporting and Auditing	AC 331	Not open to students who took AC 331. Pre-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)
AC 772 - Principles of Fraud Investigation	AC 332	Not open to students who took AC 332. Pre-req or Co-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)
AC 773 - Fraud and Forensic Accounting		Pre-req: AC 115 & AC 215 (GR 524)
AC 777 - Accounting Analytics in Practice		Pre-req: MA 346 (MA 705) or MA 252 (ST 625) or AC 770 or AC 799A. <i>Recommended: CS 350 (CS 605) or AC 440 (AC 731)</i>
AC 781 - International Dimensions of Accounting	AC 381	Not open to students who took AC 381. Pre-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)
AC 793 - Professional Accounting Research and Policy		Pre-req: AC 115 & AC 215 (GR 524)
AC 799 - Experimental Course in Accounting		Varies by topic
CS 602 - Data-Driven Development with PythonData-Driven Development with Python	CS 230	Not open to students who took CS 230. Pre-req: None
CS 605 - Data Management and SQL for Analytics	CS 350	Not open to students who took CS 350. Pre-req: None
CS 607 - Cybersecurity	CS 342	Not open to students who took CS 342. Pre-req: None
CS 650 - Data Analytics Architectures with Big Data		Pre-req: CS 230 (CS 602) and CS 350 (CS 605)
CS 653 - Generative AI for Business – Solutions and Strategies		Pre-req: CS 230 (CS 602) or MA 346 (MA 705)
CS 655 - Managing with Analytics		Not open to student who have completed IPM 652.
CS 703 - Looking into the Future: Automation and Digital Technologies		Pre-req: None
CS 725 - Information Security, Controls and Ethics		Not open to students who have completed IPM 723
CS 733 - Artificial Intelligence Techniques and Applications		Pre-req: CS 230 (CS 602)

CS 740 - Network and Systems Security		Pre-req: CS 607 and CS 610
CS 741 - Enterprise Systems Planning and Configuration		Not open to students who have completed IPM 740. Pre-req: CS 305 (GR 602) or AC 340 (AC 730)
CS 753 - Business Intelligence Methods and Technologies		Pre-req: CS 350 (CS 605)
CS 795 - Special Topics Seminar		Varies by topic
CS 799 - Experimental Course in CS		Varies by topic
CS 801 - Information Technology Management and Policy		Pre-req: None
EC 611 - The Macroeconomics of Financial Markets	EC 225/EC 441	For students in the Economics-Finance major, they can take EC 611 instead of EC 225 & EC 441 and must add another EC elective in the major. If a student is in a major that does not require EC 441, they can take EC 611 in lieu of EC 225 and cannot take EC 441. Pre-req: EC 111 & EC 112 (GR 522) and FI 118 (GR 525)
EC 621 - Business and Economic Forecasting	EC 282	Not open to students who have completed EC 282. Pre-req: ST 113 (GR 521) and Pre- or Co-Req EC 111 & EC 112 (GR 522)
EC 631 - Market Structure and Firm Strategy	EC 374	Not open to students who took EC 374. Pre-req: EC 111 & EC 112 (GR 522)
EC 655 - The Economics of Globalization	EC 311/EC 315/EC 321	Not open to students who have completed EC 311, EC 315, AND EC 321. Pre-req: EC 111 & EC 112 (GR 522)
EC 799 - Experimental Course in EC		Varies by topic
ETH 700 - Ethical Issues in Corporate Life	PH 130 or PH 133	Not open to students who have completed PH 130 or PH 133. Pre-req: None
ETH 750 - Managing Ethics in Organizations		Pre-req: None
ETH 810 - Research in Business Ethics		Pre-req: None
FI 623 - Investments	FI 306	Not open to students who have completed FI 306. Pre-req: FI 305 (FI 625)
FI 625 - Corporate Finance: Theory, Tools and Concepts	FI 305	Not open to students who have completed FI 305. Pre-req: FI 118
FI 627 - Corporate Finance: Applications and Adv Topics	FI 307	Not open to students who have completed FI 307. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 631 - Financial Modeling	FI 347	Not open to students who have completed FI 347. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 635 - Fixed Income Valuation and Strategies	FI 331	Not open to students who have completed FI 331. Pre-req: FI 306 (FI 623)
FI 640 - Equity Valuation	FI 315	Not open to students who have completed FI 315. Pre-req: FI 306 (FI 623)
FI 645 - Derivatives	FI 335	Not open to students who have completed FI 335. Pre-req: FI 306 (FI 623)
FI 650 - Quantitative Investment Management	FI 312	Not open to students who have completed FI 312. Pre-req: FI 306 (FI 623)
FI 685 - Financial Strategy		Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 730 - Management of Financial Institutions	FI 325	Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 735 - Mergers and Acquisitions	FI 372	Not open to students who have completed FI 372. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 751 - International Financial Management	FI 351	Not open to students who have completed FI 351. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 760 - Financial Planning Fundamentals	FI 360	Not open to students who have completed FI 360. Pre-req or Co-req: FI 306 (FI 623)
FI 761 - Insurance, Retirement and Estate Planning	FI 361	Not open to students who have completed FI 361. Pre-req: FI 360 (FI 760)
FI 762 - Comprehensive Financial Plan Development	FI 362	Not open to students who have completed FI 362. Pre-req: FI 361 (FI 671)
FI 774 - Computational Finance		Pre-req: MA 131 & MA 139 (GR 526) and FI 306 (FI 623)
FI 787 - Large Investments and International Project Finance	FI 352	Not open to students who have completed FI 352. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 799 - Experimental Course in FI		Varies by topic
FT 770 - Investment Applications of Natural Language Processing	FT 370	Not open to students who have completed FT 370. Pre-req: CS 230 (CS 602) and FI 306 (FI 623)
GR at the 500-level courses: GR 521 Managerial Statistics GR 522 Economic Environment of the Firm GR 523 Marketing Management GR 524 Accounting for Decision-Making GR 525 Fin Statement Analysis for Decision-Making	GR 521 (ST 113 OR MA 214) GR 522 (EC 111 & 112 OR EC 224 & 225) GR 523 (MK 250) GR 524 (AC 115 & 215) GR 525 (FI 118)	These foundation waivers are not available to Advanced Standing students, given they have successfully completed the undergraduate equivalents, unless otherwise approved by their Program Directors.
GR 526 - Calculus	MA 139	(Please note: MA 139 or GR 526 is a prerequisite for FI 774)
GR 601 - Strategic Information Technology Alignment		One of the MBA Core Courses. ASB students with an Arts and Sciences major should take GR 601.

GR 602 - Business Process Management	CS 305	One of the MBA Core Courses. ASB students with a business major should take GR 602 in lieu of CS 305. ASB students with an Arts and Sciences major should take GR 602 as an unrestricted elective. Pre-req: ST 113 (GR 521), EC 111 & EC 112 (GR 522), MK 250 (GR 523), AC 115 & AC 215 (GR 524), & FI 118 (GR 525)
GR 603 - Leading Responsibly	MG 241	One of the MBA Core Courses. Pre-req: None
GR 604 - Global Strategy	MG 300	One of the MBA Core Courses. ASB students with a business major should take GR 604 in lieu of MG 300. ASB students with an Arts & Science major should take GR 601 instead but can take GR 604 as a business elective. Pre-req: ST 113 (GR 521), EC 111 & EC 112 (GR 522), MK 250 (GR 523), AC 115 & AC 215 (GR 524), & FI 118 (GR 525)
GR 606 - Designing for the Value Chain		
GR 645 - Law, Ethics and Social Responsibility	LA 100	One of the MBA Core Courses. Pre-req: None
GR 699 - Experimental Course		Varies by topic
GR 735 - Corporate Immersion		Not open to students who have taken MK 735. Pre-req: MK 250 (GR 523), AC 115 & GB 215 (GR 524) & FI 118 (GR 525)
HF Graduate Courses:		Advanced Standing students are not permitted to take any HF graduate courses.
LA 701 - Business Law	LA 210	Not open to students who have completed LA 210. Pre-req: None
LA 715 - International Business Law	LA 308	Not open to students who have completed LA 308. Pre-req: None
LA 799 - Experimental Course in Law		Varies by topic
MA 610 - Optimization and Simulation for Business Decisions	MA 223	Not open to students who have completed MA 223. Pre-req: ST 113 (GR 521)
MA 611 - Time Series Analysis		Not open to students who have completed EC 621 (EC 282). Pre-req: MA 252 (ST 625)
MA 705 - Data Science	MA 346	Not open to students who have MA 346. Pre-req: ST 113 (GR 521)
MA 706 - Design of Experiments for Business	MA 255	Not open to students who have completed MA 255. Pre-req: MA 252 (ST 625)
MA 707 - Introduction to Machine Learning		Pre-req: ST 635 and MA 346 (MA 705)
MA 710 - Data Mining		Pre-req: ST 635
MA 755 - Special Topics in Mathematical Science		Varies by topic
MA 795 - Business Analytics Project Course		Varies by topic
MA 799 - Experimental Course in MA		Varies by topic
ST 625 - Quantitative Analysis for Business	MA 252	Not open to students who have completed MA 252. Pre-req: ST 113
ST 635 - Intermediate Statistical Modeling for Business		Pre-req: MA 252 (ST 625)
MG 600 - Entrepreneurial Thinking	MG 335	Not open to students who have completed MG 335. Pre-req: None
MG 630 - Emotionally Intelligent Leadership	MG 242	Not open to students who have completed MG 242. Pre-req: None
MG 632 - Leading Effective Work Teams		Pre-req: None
MG 635 - Negotiating	MG 360	Not open to students who have completed MG 360. Pre-req: None
MG 638 - Corporate Governance		Pre-req: None
MG 640 - Managing Strategic Alliances	MG 337	Not open to students who have completed MG 337. Pre-req: None
MG 645 - Leading Change		Pre-req: None
MG 646 - Leading Technology-Based Organizations		Pre-req: None
MG 647 - Leading Effectively in Global Business Environments	MG 332	Not open to students who have completed MG 332. Pre-req: None
MG 651 - Project Management	MG 343	Not open to students who have completed MG 343. Pre-req: None
MG 652 - Strategic Innovation		Pre-req: None
MG 653 - Leading Service Innovation	MG 316	Not open to students who have completed MG 316. Pre-req: None
MG 654 - Leading for Quality		Pre-req: None
MG 657 - Lean Process Improvement		Pre-req: None
MG 661 - Management Across Cultures	MG 334	Not open to students who have completed MG 334. Pre-req: None
MG 670 - Leading in a Diverse Workplace	MG 228	Not open to students who have completed MG 228. Pre-req: None
MG 704 - Management Consulting Skills	MG 341	Not open to students who have completed MG 341. Pre-req: None
MG 755 - Special Topics in Management		Varies by topic

MG 799 - Experimental Course in MG		Varies by topic
MK 612 - Strategic Marketing		Pre-req: MK 250 (GR 523)
MK 711 - Marketing Research and Analysis	MK 322	Not open to students who have completed MK 322. Pre-req: ST 113 (GR 521) and MK 250 (GR 523)
MK 712 - Consumer and Buyer Behavior	MK 321	Not open to students who have completed MK 321. Pre-req: MK 250 (GR 523)
MK 713 - Marketing Promotion and Communication	MK 332	Not open to students who have completed MK 332. Pre-req: MK 250 (GR 523)
MK 715 - New Products: Planning, Developing and Marketing	MK 330	Not open to students who have completed MK 330. Pre-req: MK 250 (GR 523)
MK 716 - International Marketing	MK 367	Not open to students who have completed MK 367. Pre-req: MK 250 (GR 523)
MK 718 - Marketing of Services		Pre-req: MK 250 (GR 523)
MK 725 - E-Marketing	MK 361	Not open to students who have completed MK 361. Pre-req: MK 250 (GR 523)
MK 726 - Customer Data Analysis and Relationship Marketing	MK 340	Not open to students who have completed MK 340. Pre-req: MK 250 (GR 523)
MK 735 - Marketing Corporate Immersion		Pre-req: MK 250 (GR 523)
MK 755 - Special Topics in Marketing		Varies by topic
MK 758 - Enhancing Creativity		Pre-req: None
MK 799 - Experimental Course in MK		Varies by topic
TX 600 - Professional Tax Practice		Pre-req: None
TX 601 - Federal Taxation of Income	AC 350	Not open to students who have completed or are required to take AC 750.
TX 602 - Transactions		Pre-req: None
TX 603 - Corporations and Shareholders		Pre-req: None
TX 604 - Multi-Jurisdictional Taxation		Pre-req: None
TX 704 - Federal Taxation of Income from Trusts and Estates		Pre-req: None
TX 707 - Pass-Through Entities and Closely Held Businesses		Pre-req: None
TX 711 - Mergers and Acquisitions		Pre-req: None
TX 732 - Intellectual Properties		Pre-req: None
TX 733 - Tax Aspects of Buying and Selling a Business		Pre-req: None
TX 741 - Tax Accounting Problems		Pre-req: None
TX 755 - Special Topics Seminar in Taxation		Varies by topic
TX 761 - State and Local Tax Practice		Pre-req: None
TX 771 - International Tax Practice		Pre-req: None
TX 781 - Internship in Tax Practice		Pre-req: None
TX 781 - Internship in Tax Practice		Pre-req: None
XD 620 - Managerial Communication		Pre-req: None
XD 711 - Argumentation Strategies for Business		Pre-req: None