



# Courses List & Equivalencies

Last Updated: March 2026

Graduate Courses	Undergraduate Equivalent	Prerequisites ( <i>Subject to Change</i> )
AC 611 - Financial Accounting Problems I	AC 311	Not open to students who took AC 311. Pre-req: AC 115 & AC 215 (GR 524) or AC 201
AC 612 - Financial Accounting Problems II	AC 312	Not open to students who took AC 312. Pre-req: AC 311 (AC 611)
AC 621 - Cost Accounting	AC 310	Not open to students who took AC 310. Pre-req: AC 115 & AC 215 (GR 524)
AC 701- Internship in Accounting	AC 421	
AC 713 - Advanced Topics in Financial Accounting		Pre-req or Co-req: AC 312 (AC 612)
AC 714 - Business Reporting and Analysis		Pre-Req: AC 311 (AC 611)
AC 720 - Cybersecurity for Accounting and Business	AC 220	Not open to students who took AC 220. Pre-req: AC 115 & AC 215 (GR 524)
AC 721 - Performance Management and Evaluation	AC 455	Not open to students who took AC 455. Pre-req: AC 115 & AC 215 (GR 524)
AC 730 - Business Processes and Controls Assessment	AC 340	Not open to students who took AC 340. Pre-req: None
AC 731 - Advanced Accounting Information Systems: Modeling Effective Accounting Systems	AC 440	Not open to students who took AC 440. Pre-req: AC 340 (AC 730)
AC 741 - Financial Statement Auditing	AC 470	Not open to students who took AC 470. Pre-req: AC 311 (AC 611) and AC 340 (AC 730)
AC 742 - Information Technology Auditing	AC 475	Not open to students who took AC 475. Pre-req: AC 470 (AC 741) or AC 472 (AC 744)
AC 744 - Internal Auditing	AC 472	Not open to students who took AC 472. Pre-req: None
AC 750 - Federal Income Taxation		Pre-req: None
AC 753 - Tax Factors in Business Decisions	AC 450	Not open to students who took AC 450. Pre-req: AC 350 (TX 601) or AC 750
AC 754 - Accounting for Incomes Taxes		Pre-req: AC 311 (AC 611) and AC 750 for MSA students or TX 603 for MST students
AC 770 - Data Analytics for Accountants		
AC 771 - Governmental Accounting, Reporting and Auditing	AC 331	Not open to students who took AC 331. Pre-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)
AC 772 - Principles of Fraud Investigation	AC 332	Not open to students who took AC 332. Pre-req or Co-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)
AC 773 - Fraud and Forensic Accounting		Pre-req: AC 115 & AC 215 (GR 524)
AC 777 - Accounting Analytics in Practice		Pre-req: MA 346 (MA 705) or MA 252 (ST 625) or AC 770 or AC 799A. <i>Recommended: CS 350 (CS 605) or AC 440 (AC 731)</i>
AC 781 - International Dimensions of Accounting	AC 381	Not open to students who took AC 381. Pre-req: AC 115 & AC 215 (GR 524) or AC 311 (AC 611)
AC 793 - Professional Accounting Research and Policy		Pre-req: AC 115 & AC 215 (GR 524)
AC 799 - Experimental Course in Accounting		Varies by topic
CS 602 - Data-Driven Development with Python	CS 230	Not open to students who took CS 230. Pre-req: None
CS 605 - Data Management and SQL for Analytics	CS 350	Not open to students who took CS 350. Pre-req: None
CS 607 - Cybersecurity	CS 342	Not open to students who took CS 342. Pre-req: None
CS 650 - Data Analytics Architectures with Big Data		Pre-req: CS 230 (CS 602) and CS 350 (CS 605)
CS 653 - Generative AI for Business – Solutions and Strategies		Pre-req: CS 230 (CS 602) or MA 346 (MA 705)
CS 655 - Managing with Analytics		Not open to student who have completed IPM 652.
CS 703 - Looking into the Future: Automation and Digital Technologies		Pre-req: None
CS 725 - Information Security, Controls and Ethics		Not open to students who have completed IPM 723

CS 733 - Artificial Intelligence Techniques and Applications		Pre-req: CS 230 (CS 602)
CS 740 - Network and Systems Security		Pre-req: CS 607 and CS 610
CS 741 - Enterprise Systems Planning and Configuration		Not open to students who have completed IPM 740. Pre-req: CS 305 (GR 602) or AC 340 (AC 730)
CS 753 - Business Intelligence Methods and Technologies		Pre-req: CS 350 (CS 605)
CS 795 - Special Topics Seminar		Varies by topic
CS 799 - Experimental Course in CS		Varies by topic
CS 801 - Information Technology Management and Policy		Pre-req: None
EC 611 - The Macroeconomics of Financial Markets	EC 225/EC 441	For students in the Economics-Finance major, they can take EC 611 instead of EC 225 & EC 441 and must add another EC elective in the major. If a student is in a major that does not require EC 441, they can take EC 611 in lieu of EC 225 and cannot take EC 441. Pre-req: EC 111 & EC 112 (GR 522) and FI 118 (GR 525)
EC 799 - Experimental Course in EC		Varies by topic
ETH 700 - Ethical Issues in Corporate Life	PH 130 or PH 133	Not open to students who have completed PH 130 or PH 133. Pre-req: None
ETH 750 - Managing Ethics in Organizations		Pre-req: None
ETH 810 - Research in Business Ethics		Pre-req: None
FI 623 - Investments	FI 306	Not open to students who have completed FI 306. Pre-req: FI 305 (FI 625)
FI 625 - Corporate Finance: Theory, Tools and Concepts	FI 305	Not open to students who have completed FI 305. Pre-req: FI 118
FI 627 - Corporate Finance: Applications and Adv Topics	FI 307	Not open to students who have completed FI 307. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 631 - Financial Modeling	FI 347	Not open to students who have completed FI 347. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 635 - Fixed Income Valuation and Strategies	FI 331	Not open to students who have completed FI 331. Pre-req: FI 306 (FI 623)
FI 640 - Equity Valuation	FI 315	Not open to students who have completed FI 315. Pre-req: FI 306 (FI 623)
FI 645 - Derivatives	FI 335	Not open to students who have completed FI 335. Pre-req: FI 306 (FI 623)
FI 650 - Quantitative Investment Management	FI 312	Not open to students who have completed FI 312. Pre-req: FI 306 (FI 623)
FI 685 - Financial Strategy		Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 730 - Management of Financial Institutions	FI 325	Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 735 - Mergers and Acquisitions	FI 372	Not open to students who have completed FI 372. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 751 - International Financial Management	FI 351	Not open to students who have completed FI 351. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 760 - Financial Planning Fundamentals	FI 360	Not open to students who have completed FI 360. Pre-req or Co-req: FI 306 (FI 623)
FI 761 - Insurance, Retirement and Estate Planning	FI 361	Not open to students who have completed FI 361. Pre-req: FI 360 (FI 760)
FI 762 - Comprehensive Financial Plan Development	FI 362	Not open to students who have completed FI 362. Pre-req: FI 361 (FI 671)
FI 774 - Computational Finance		Pre-req: MA 131 & MA 139 (GR 526) and FI 306 (FI 623)
FI 787 - Large Investments and International Project Finance	FI 352	Not open to students who have completed FI 352. Pre-req: FI 118 (GR 525) and FI 305 (FI 625)
FI 799 - Experimental Course in FI		Varies by topic
FT 770 - Investment Applications of Natural Language Processing	FT 370	Not open to students who have completed FT 370. Pre-req: CS 230 (CS 602) and FI 306 (FI 623)
<b>GR at the 500-level courses:</b> GR 521 Managerial Statistics GR 522 Economic Environment of the Firm GR 523 Marketing Management GR 524 Accounting for Decision-Making GR 525 Fin Statement Analysis for Decision-Making	<b>GR 521</b> (ST 113 OR MA 214) <b>GR 522</b> (EC 111 & 112 OR EC 224 & 225) <b>GR 523</b> (MK 250) <b>GR 524</b> (AC 115 & 215) <b>GR 525</b> (FI 118)	Foundation waivers are not generally offered to Advanced Standing students, as they are expected to have completed equivalent undergraduate coursework, unless an exception is made by their Program Director
GR 526 - Calculus	MA 139	(Please note: MA 139 or GR 526 is a prerequisite for FI 774)
GR 601 - Strategic Information Technology Alignment		One of the MBA Core Courses. ASB students with an Arts and Sciences major should take GR 601.
GR 602 - Business Process Management	CS 305	One of the MBA Core Courses. ASB students with a business major should take GR 602 in lieu of CS 305. ASB students with an Arts and Sciences major should take GR 602 as an unrestricted elective. Pre-req: ST 113 (GR 521), EC 111 & EC 112 (GR 522), MK 250 (GR 523), AC 115 & AC 215 (GR 524), & FI 118 (GR 525)

GR 603 - Leading Responsibly	MG 241	One of the MBA Core Courses. Pre-req: None
GR 604 - Global Strategy	MG 300	One of the MBA Core Courses. ASB students with a business major should take GR 604 in lieu of MG 300. ASB students with an Arts & Science major should take GR 601 instead but can take GR 604 as a business elective. Pre-req: ST 113 (GR 521), EC 111 & EC 112 (GR 521), MK 250 (GR 521)
GR 606 - Designing for the Value Chain		
GR 645 - Law, Ethics and Social Responsibility	LA 100	One of the MBA Core Courses. Pre-req: None
GR 699 - Experimental Course		Varies by topic
GR 735 - Corporate Immersion		Not open to students who have taken MK 735. Pre-req: MK 250 (GR 523), AC 115 & GB 215 (GR 524) & FI 118 (GR 525)
<b>HF Graduate Courses:</b>		Advanced Standing students are not permitted to take any HF graduate courses.
LA 701 - Business Law	LA 210	Not open to students who have completed LA 210. Pre-req: None
LA 715 - International Business Law	LA 308	Not open to students who have completed LA 308. Pre-req: None
LA 799 - Experimental Course in Law		Varies by topic
MA 610 - Optimization and Simulation for Business Decisions	MA 223	Not open to students who have completed MA 223. Pre-req: ST 113 (GR 521)
MA 611 - Time Series Analysis		Not open to students who have completed EC 621 (EC 282). Pre-req: MA 252 (ST 625)
MA 705 - Data Science	MA 346	Not open to students who have MA 346. Pre-req: ST 113 (GR 521)
MA 706 - Design of Experiments for Business	MA 255	Not open to students who have completed MA 255. Pre-req: MA 252 (ST 625)
MA 707 - Introduction to Machine Learning		Pre-req: ST 635 and MA 346 (MA 705)
MA 710 - Data Mining		Pre-req: ST 635
MA 755 - Special Topics in Mathematical Science		Varies by topic
MA 795 - Business Analytics Project Course		Varies by topic
MA 799 - Experimental Course in MA		Varies by topic
MG 600 - Entrepreneurial Thinking	MG 335	Not open to students who have completed MG 335. Pre-req: None
MG 630 - Emotionally Intelligent Leadership	MG 242	Not open to students who have completed MG 242. Pre-req: None
MG 632 - Leading Effective Work Teams		Pre-req: None
MG 635 - Negotiating	MG 360	Not open to students who have completed MG 360. Pre-req: None
MG 638 - Corporate Governance		Pre-req: None
MG 640 - Managing Strategic Alliances	MG 337	Not open to students who have completed MG 337. Pre-req: None
MG 645 - Leading Change		Pre-req: None
MG 646 - Leading Technology-Based Organizations		Pre-req: None
MG 647 - Leading Effectively in Global Business Environments	MG 332	Not open to students who have completed MG 332. Pre-req: None
MG 651 - Project Management	MG 343	Not open to students who have completed MG 343. Pre-req: None
MG 652 - Strategic Innovation		Pre-req: None
MG 653 - Leading Service Innovation	MG 316	Not open to students who have completed MG 316. Pre-req: None
MG 654 - Leading for Quality		Pre-req: None
MG 657 - Lean Process Improvement		Pre-req: None
MG 661 - Management Across Cultures	MG 334	Not open to students who have completed MG 334. Pre-req: None
MG 670 - Leading in a Diverse Workplace	MG 228	Not open to students who have completed MG 228. Pre-req: None
MG 704 - Management Consulting Skills	MG 341	Not open to students who have completed MG 341. Pre-req: None
MG 755 - Special Topics in Management		Varies by topic
MG 799 - Experimental Course in MG		Varies by topic
MK 612 - Strategic Marketing		Pre-req: MK 250 (GR 523)
MK 711 - Marketing Research and Analysis	MK 322	Not open to students who have completed MK 322. Pre-req: ST 113 (GR 521) and MK 250 (GR 523)
MK 712 - Consumer and Buyer Behavior	MK 321	Not open to students who have completed MK 321. Pre-req: MK 250 (GR 523)
MK 713 - Marketing Promotion and Communication	MK 332	Not open to students who have completed MK 332. Pre-req: MK 250 (GR 523)

MK 715 - New Products: Planning, Developing and Marketing	MK 330	Not open to students who have completed MK 330. Pre-req: MK 250 (GR 523)
MK 716 - International Marketing	MK 367	Not open to students who have completed MK 367. Pre-req: MK 250 (GR 523)
MK 718 - Marketing of Services		Pre-req: MK 250 (GR 523)
MK 725 - E-Marketing	MK 361	Not open to students who have completed MK 361. Pre-req: MK 250 (GR 523)
MK 726 - Customer Data Analysis and Relationship Marketing	MK 340	Not open to students who have completed MK 340. Pre-req: MK 250 (GR 523)
MK 735 - Marketing Corporate Immersion		Pre-req: MK 250 (GR 523)
MK 755 - Special Topics in Marketing		Varies by topic
MK 758 - Enhancing Creativity		Pre-req: None
MK 799 - Experimental Course in MK		Varies by topic
ST 625 - Quantitative Analysis for Business	MA 252	Not open to students who have completed MA 252. Pre-req: ST 113
ST 635 - Intermediate Statistical Modeling for Business		Pre-req: MA 252 (ST 625)
TX 600 - Professional Tax Practice		Pre-req: None
TX 601 - Federal Taxation of Income	AC 350	Not open to students who have completed or are required to take AC 750.
TX 602 - Transactions		Pre-req: None
TX 603 - Corporations and Shareholders		Pre-req: None
TX 604 - Multi-Jurisdictional Taxation		Pre-req: None
TX 704 - Federal Taxation of Income from Trusts and Estates		Pre-req: None
TX 707 - Pass-Through Entities and Closely Held Businesses		Pre-req: None
TX 711 - Mergers and Acquisitions		Pre-req: None
TX 732 - Intellectual Properties		Pre-req: None
TX 733 - Tax Aspects of Buying and Selling a Business		Pre-req: None
TX 741 - Tax Accounting Problems		Pre-req: None
TX 755 - Special Topics Seminar in Taxation		Varies by topic
TX 761 - State and Local Tax Practice		Pre-req: None
TX 771 - International Tax Practice		Pre-req: None
TX 781 - Internship in Tax Practice		Pre-req: None
TX 781 - Internship in Tax Practice		Pre-req: None
XD 620 - Managerial Communication		Pre-req: None
XD 711 - Argumentation Strategies for Business		Pre-req: None