F	oundations for Su	uccess ¹	5 courses
	FDS100	Falcon Discovery Seminar	3 cr.
	CS100	Solving Business Problems wit	h 3 cr.
		Information Technology	
	MA105, 105L	Mathematical Sciences	3 cr.
	or 107, 107L,		
	131, 131L		
	EMS101, 101L	Critical Reading and Writing	3 cr.
	or 102, 102L		
	EMS104 or	Multimodal Communication	3 cr.
	EMS105		

M	AJOR: Mar	keting ¹	8 courses
	MK250	Marketing Essentials ⁶	3 cr.
	MK321	Consumer Behavior	3 cr.
	MK322	Marketing Research	3 cr.
	MK400	Strategic Marketing Management ²	3 cr.
		Concentration Elective ³	3 cr.
		Concentration Elective ³	3 cr.
		Concentration Elective ³	3 cr.
		Concentration Elective ³	3 cr.

В	usiness Dy	ynamics ^{1,5,6}	6 courses
	LA100	Business Law	3 cr.
	EC111	Principles of Microeconomics	3 cr.
	ST113	Business Statistics	3 cr.
	AC115	Financial Reporting and Analysis	3 cr.
	MG116	Human Dynamics in Organizations	3 cr.
	FI118	Introduction to Finance	3 cr.

T	he Business	s Environment ^{1,6}	2 courses
	CS305	Business Processes and Systems	3 cr.
	MG300	Strategic Management	3 cr.

For the most up-to-date requirements, please refer to your Degreeworks Audit.

Context & Perspectives ¹	6 courses
See notes on page two	
Institutions and Power	
	3 cr.
Values, Ethics and Society	
	3 cr.
Scientific Inquiry	
	3 cr.
Race, Gender and Inequality	
	3 cr.
Culture, Change, and Behavior	
	3 cr.
Globalization	
	3 cr.

Elective Requirements ⁴	13 courses
Arts & Science Elective	3 cr.
Arts & Science Elective	3 cr.
Arts & Science Elective	3 cr.
Arts & Science Elective	3 cr.
Arts & Science Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.
Unrestricted Elective	3 cr.

In	tensive Requirements
	Communication

Notes:

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Prerequisite/Corequisite Structure

Courses	Prerequisite/Corequisite
MK250	-
MK321	MK250
MK322	MK250 & (Pre- or Co-Req) ST113
MK400	MK250, 2 other MK courses, and at least 81 completed and in-progress credits
MK/PRS Electives	Vary by course
MK Related Electives	Vary by course

Footnotes:

⁶ These courses along with the following courses: EC112, AC215, MG215, and MG313 are required to complete the Business Administration Major.

General Marketing	Digital Marketing
3 MK or PRS courses not otherwise	MK361 Digital Marketing
required can fulfill the MK elective	MK362 Digital Marketing Analytics
requirements	MK363 AI and Marketing
1 Marketing-Related Elective (Any	Select one of the following:
Business Elective) ⁴	XD230 Fundamentals of Content Development
	XD240 Fundamentals of Design
	XD370 Web Design I: Information Design,
	Principles and Practices

Additional Notes:

Context & Perspectives

- Students must take 1 course in each of the 6 themes of Context and Perspectives. Courses are unique to each theme; no course can satisfy more than one theme.
- No more than two (2) courses may be taken from any one academic department, including departments with two or more course designators, for example, Natural and Applied Sciences (NAS, PSY).
- Any number of courses can be shared with majors or minors, but a single course cannot count for both a major and a minor. Additionally, a single course may not count in more than one minor.
- Courses that satisfy the Contexts & Perspective requirements may not satisfy any of the required Arts and Science electives.
- Context and Perspective courses may count for the Modern Language requirement for BA majors.
- Context and Perspective courses may not count for Arts and Science or Unrestricted electives for both BA and BS majors.

Course Sharing Rules

- **Up to three courses** may be shared across different majors.
- No courses may be shared between any major and any minor.
- No courses may be shared between any minors.
- A single course of any kind can be shared up to three times:
 - o Example 1: If a student has three majors, a single course can count for all three majors.
 - Example 2: If a student has two majors, a single course could count for a Context & Perspectives course and both majors.

¹ These courses may not be taken as Pass/Fail.

² MK400 serves as the senior capstone and requires the prior completion of 2 MK courses (6 credits). This course should be taken senior year.

³ Students must choose one of the following concentrations: General Marketing or Digital Marketing.

⁴ The Electives Guidelines are available in the Academic Catalogue.

⁵ These courses comprise the Business Administration Minor.